



**Northern Periphery and  
Arctic Programme**  
2014–2020



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## FOBIA Newsletter 2/2018

On this newsletter we provide you insights to harvester data and how it can be used. We present the Databank of The trade Association of Finnish Forestry, Earthmoving and Energy Contractors, the data tool developed in the project, and ways to enhance productivity and well-being with data and guidance. We also learn about the economical situation of Swedish entrepreneurs. Welcome aboard!



Photo: Timo Komulainen

### A new data tool for harvesting contractors

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developed a prototype tool that also serves the needs of harvesting contractors. [Read more >>](#)



Photo: Sirpa Heiskanen, Koneyrittäjien liitto

## A minute a day can save hundreds of euros a year

Päivi Hirvonen from Finnmetko Oy cannot stop smiling. She has recently returned from the FinnMETKO 2018 exhibition, where she demonstrated the Datapankki (Databank) service provided by the Trade Association of Finnish Forestry, Earthmoving and Energy Contractors for its members. [Read more >>](#)



## Financial concerns for both small and large harvesting



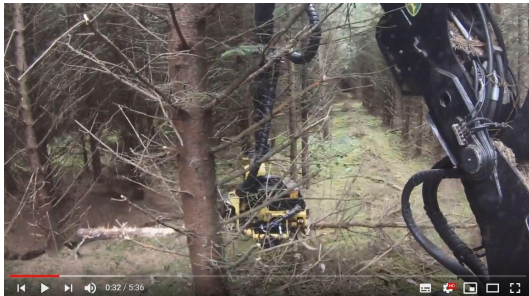
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SLU have analysed financial statements for ~500 harvesting contractors. The preliminary results show that in Sweden the smaller companies have the smallest profits. However, there are also concerns about the bigger companies' situation. [Read more >>](#)

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### Combining data and training for profitability and well-being

Jussi Antman, a long-time forest harvesting entrepreneur sleeps better to a conscious change in his working methods which have brought him more free time. [Read more >>](#)



### Watch a video about harvester head calibration

Self-monitoring will be included as a part of the training. In Ireland, WIT has produced a video about how to calibrate a harvester head. [Watch >>](#)

### Forestry businesses future in question: start-ups and young entrants needed

Currently, there are not enough young operators in Scotland, and there is insufficient provision in the current structure to encourage them without significant cost. [Read more >>](#)



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**Any comments or questions?**

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